

ANNUAL REPORT 2015



THULO DHADING, NEPAL
DISASTER RESPONSE
APRIL 2015



water
mission

**HE WHO BELIEVES
IN ME, AS THE
SCRIPTURE HAS
SAID, OUT OF HIS
HEART WILL FLOW
RIVERS OF
LIVING WATER.**

JOHN 7:38



FOUNDER'S LETTER



GEORGE & MOLLY GREENE

Dear Friends,

Thank you for making 2015 an incredible year of continued significant growth – not only in the number of people served by water and sanitation projects but also in the professional depth of our staff – here in the U.S. and in our country programs. The Lord gave us an abundance of opportunities to save thousands of lives through safe water projects that ranged from disaster response to complex community development. We responded to these opportunities, and the Lord gave us success beyond our greatest expectations.

In 2015, our U.S. staff grew by more than 17 percent, and our country program staff grew by more than 40 percent. All of these people are highly motivated professionals who responded to God's call to use their time and talent to transformationally impact people's lives by meeting two of life's most basic needs – access to safe water and hope that comes when we learn that there is an almighty, eternal God who created us and loves us.

We live in a time when technology is advancing at an almost mind numbing rate – except in developing countries where the poorest of the poor continue to struggle to survive. But we are implementing cutting edge technology in the areas of water treatment, energy, remote monitoring,

and human interaction into our water and sanitation projects. And we are giving the poorest of the poor huge opportunities to change their lives and the way they think about life.

Four years ago, we implemented a strategy that would position Water Mission to be recognized globally as a Best in Class Christian Engineering Ministry in the area of water and sanitation by 2017. Why? Because we believe that we can greatly increase the number of lives saved by serving as a technology resource

to the global community of organizations who are working in water and sanitation. Last year we took huge steps forward, giving us every reason to believe we will achieve our 2017 goal.

"The Lord gave us an abundance of opportunities to save thousands of lives through safe water projects [in 2015]..."

We often use the expression "white knuckle ride" at Water Mission. It dates back to some of our early years of riding in the back of pickup trucks in developing countries – the rougher the road, the whiter the knuckles. Last year was an exciting white knuckle ride at Water Mission. I believe 2016 is going to be even more exciting, as we respond to the opportunities the Lord is giving us to transform people's lives. It is with great joy that I thank you personally, on behalf of our entire staff, and, perhaps most importantly, on behalf of those God has enabled us to serve. I pray that you will continue to join us in our commitment to save lives.

God bless you,

George C. Greene III, PE, PhD
Founder, CEO

SERVING THE NATIONS



■ Countries with full-time staff
 Countries served to date in:
 ■ the Americas ■ Africa ■ Europe ■ Asia

2015 Project Totals:

- 173** Assessments
- 134** Projects in Design
- 42** Projects Procuring Funding
- 56** Projects in Implementation
- 117** Projects in Follow-up and Support

119

Safe water projects installed in 2015, providing access for over 300,000 people

990

Healthy latrines installed in 2015, providing 4,500 people access to sanitation

522

Projects in progress in 2015 in various stages including assessment, design, implementation, and follow-up support

COUNTRY PROGRAMS: 2015 ACTIVITY



HAITI

48 Staff

27 Commissioned Water Projects
400 Sanitation Projects
130 Active Projects



MALAWI

31 Staff

20 Commissioned Water Projects
41 Active Projects



HONDURAS

16 Staff

8 Commissioned Water Projects
10 Sanitation Projects
46 Active Projects



KENYA

22 Staff

10 Commissioned Water Projects
96 Active Projects



INDONESIA

24 Staff

8 Commissioned Water Projects
37 Active Project



UGANDA

25 Staff

13 Commissioned Water Projects
85 Active Projects



PERU

18 Staff

7 Commissioned Water Projects
550 Sanitation Projects
41 Active Projects



TANZANIA

12 Staff

3 Commissioned Water Projects
20 Active Projects



MEXICO

7 Staff

2 Commissioned Water Projects
30 Sanitation Projects
26 Active Projects

Field Disaster Offices located in Liberia, Nepal, and Philippines.



MALAWI

NEW BRANDING



Water Mission introduced a new brand identity and redesigned website.

The new branding allows us to share more broadly the work we do around the world, but in no way changes the vision, mission, and values that were cast for the organization from its inception.

A key element of the new brand is our new logo. We hope that you will agree that it fully embodies all aspects of our work around the world and paves the way for the growth of our ministry going forward.

Through the new logo, we strive to represent:

- **QUALITY** – the rich blue represents the clean, safe water our solutions deliver.
- **QUANTITY** – the waves demonstrate the high volume of water our solutions are able to provide.
- **SUSTAINABILITY** – the flow of the water shows movement, and speaks to our carefully-considered implementation process designed to ensure that the solutions provided last for generations.
- **BREAK THROUGH** – the water in the logo appears to be breaking through a barrier. We see that as a demonstration of the fact that we provide innovative solutions that break through the global water crisis.



Updated home page, www.watermission.org

- **MINISTRY** – finally and most importantly, we do all that we do to glorify God. Our Christian identity is our foundation, so the cross is still prominently featured in the new logo.

We have also introduced a tagline — “Water Builds” — that is used on our website and in our communications. This annual report is full of examples that demonstrate the many ways in which water serves as a building block.

water builds faith

We work through relationships, partners, and technology to share the love of Jesus Christ.

water builds hope

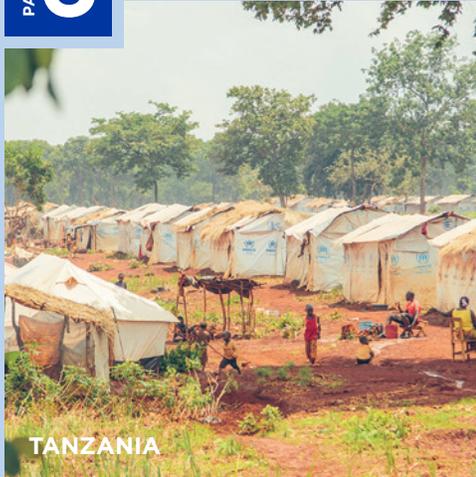
We provide hope through safe water and sanitation solutions that meet the needs of entire communities.



ACHIEVEMENTS

With your support in 2015, Water Mission was able to accomplish impactful work in the following six areas of focus:

PAGE **6** DISASTER RESPONSE



PAGE **8** COMMUNITY DEVELOPMENT



PAGE **9** LIVING WATER



PAGE **10** ENGINEERING



PAGE **12** PARTNERS & INVESTORS



PAGE **14** EDUCATION & ADVOCACY



DISASTER RESPONSE



TANZANIA

Water Mission responded to the following disasters and emergencies in 2015:

- the ongoing need for safe water in response to the Ebola epidemic in West Africa
- the dire need for water for Burundi refugees fleeing to Tanzania
- the disastrous circumstances following earthquakes in Nepal in April and May
- the devastation caused by flooding in Malawi
- the emergency situation in Columbia, S.C. that developed after historic flooding following Hurricane Joaquin

BURUNDI CRISIS

The Nyarugusu Refugee Camp, located in Tanzania, was built in 1997 for 50,000 Congolese refugees. In 2015, thousands of Burundian refugees arrived due to political unrest in their country. With an influx of over 100,000 refugees, water quickly became scarce. Water Mission engineers worked alongside UNICEF, UNHCR, MSF, and OXFAM to install one of the largest water treatment

systems that Water Mission has ever implemented. Our engineers worked alongside 300 Burundians for three weeks to install the safe water solution which includes five miles of pipe, 10 Living Water™ Treatment Systems, and over 20 access points. Refugees now come from all over the camp to the access points which are providing safe water to more than 25,000 people daily.



NEPAL

EARTHQUAKE IN NEPAL

"Despite the rigors of getting there, camping out high in the Himalayas, and witnessing great destruction, seeing the joy that clean water is delivering to people in great need of refreshment – both in their bodies and their spirits – was a great privilege."

Sean Sheridan, Photographer on assignment for Water Mission

Following the devastating 7.8 magnitude earthquake on April 25, 2015, Water Mission deployed staff and equipment to assess communities and implement solutions for communities without safe water. Water Mission staff from Indonesia, Denmark, and the United States assessed 33 displacement camps, mountain villages, rural communities, and hospitals. As a result, nearly 16,000 Nepali people now have access to safe water.



MALAWI

FLOODING IN MALAWI

In early 2015, Malawi, a small country in Southeast Africa, experienced some of the worst flooding in the country's history. As heavy rains poured down in January, swelling rivers overflowed their banks, covering over 150,000 acres of land and leaving over 300,000 people displaced.

With support from UNICEF, Water Mission Malawi mounted a rapid disaster response in 17 communities affected by the flooding, providing over 80,000 people with access to safe drinking water and reducing the probability of cholera outbreaks. The systems installed are being transitioned into long-term community managed systems, providing safe water for generations to come.

"Before the safe water system, we would walk about 2 kilometers and spend more than 4 hours for each [water] trip, but now it takes me less than ten minutes for each trip."

Eliza Amidu, Chigwamafumu School Disaster Camp



COLUMBIA, S.C.

FLOODING IN COLUMBIA, S.C.

Hurricane Joaquin, a category five storm, caused historic flooding across South Carolina. Hardest hit was the city of Columbia, located just 90 miles northwest of Water Mission's headquarters in North Charleston.

"In the 13 years I have been working at this, I've never seen anything but bottled water distributed to the American public. It's an incredible testimony to the excellence, creativity, and perseverance of all involved."

Bill Horan, President Operation Blessing

Water Mission deployed a Reverse Osmosis (RO) system provided by Parker Hannifin that made safe water available to the residents of Columbia. The system is capable of providing tens of thousands of gallons of safe water per day. Water Mission partnered with Operation Blessing and local South Carolina water municipalities in these relief efforts.

COMMUNITY DEVELOPMENT

Water Mission partners with communities to establish sustainable safe water and sanitation solutions.

In order for safe water, sanitation, and hygiene (WASH) projects to have lasting benefits, services must be accessible to all, safe to use, and sustainably managed. Water Mission's holistic approach to community development builds on local resources and relationships to create such an environment.

KENYA

A key objective for a safe water project is for the responsibility of the system to be transferred into the hands of the community. One successful example is the community of Chenjeni, Kenya.

The Safe Water Committee in Chenjeni has worked diligently to spread awareness on the importance of WASH. With reserve funds in the bank, the community has taken full responsibility of the project and through education and training is working to ensure continued success.

"The safe water has brought unity and good co-existence among our community. Our social life has really improved; I have enough time to be with my family since I do not have to walk long distances in search of water. Everyone is really happy."

Jackline Wafula, housewife in Chenjeni, Kenya



LIVING WATER MESSAGE

Water Mission expanded the use of technology in our approach to sharing the good news of Jesus Christ.

With support from In Touch Ministries, Water Mission installed a broadcast device called LightStream on multiple water treatment systems in Honduras, Haiti, Mexico, Kenya, Uganda, and Peru. The LightStream, designed by Renew World Outreach, is a portable media distribution system that can be utilized without internet or electricity. It functions as a vehicle for media sharing on mobile devices (e.g. smart phones) via Bluetooth, Wi-Fi, and micro SD card copying.

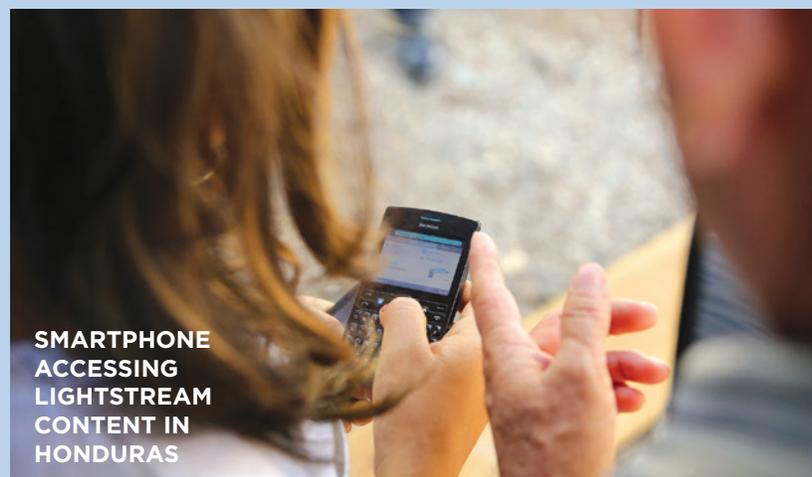
Each LightStream has been loaded with videos, songs, and documents that promote healthy water and sanitation behaviors. It also contains files provided by In Touch Ministries including audio Bibles and other gospel tracks, the Jesus Film, and a collection of sermons by Dr. Charles Stanley.

In partnership with In Touch and Renew, Water Mission provides a cost-effective way to deliver LightStream devices to the field. With over 500 active projects around the world, Water Mission has a great platform to spread the good news.

Now, when people come to receive safe water, they are able to connect to a Wi-Fi network and receive Living Water as well.

“The impact this product had on our first test communities in Honduras inspired our team to push hard towards complete integration of the LightStream into every safe water project.”

Andrew Armstrong,
Water Mission’s Community
Development Programs Manager



**SMARTPHONE
ACCESSING
LIGHTSTREAM
CONTENT IN
HONDURAS**

MEXICO

As Water Mission staff spend time teaching about the importance of water, sanitation, and hygiene (WASH), we also have opportunities to share the gospel with people who have possibly never heard the name of Jesus.

In Barrio La Marimba, Mexico, a safe water project funded by Elevation Church helped to open doors for sharing the good news of Jesus. Local church congregation members were trained as WASH promoters and walked door to door, discussing the gospel and WASH with community members. They also showed the Jesus film and other gospel-centered media on a big screen at night.

“Providing water is an ideal way of being able to evangelize and being able to help in the community both physically and spiritually,” said Carolina, a volunteer at the church that houses the safe water project. She understands the importance of both types of water; while safe water gives life physically, the Living Water gives life for eternity.

Water Mission serves all people, regardless of age, gender, race, or faith.



MEXICO

ENGINEERING INNOVATION

Water Mission designs and utilizes the latest innovative technologies in the implementation of safe water and sanitation projects.

Water Mission is committed to testing and utilizing the latest available technologies in our solutions. In 2015, Water Mission constructed a water quality laboratory and an engineering innovation testing area at the headquarters in North Charleston. This area allows staff to evaluate alternative water treatment technologies as well as a broad spectrum of products for use in the field.

Water Mission powers water treatment solutions using solar technology whenever possible. Technological advances over the past decade have made solar water pumping a viable option for potable water service delivery in rural settings. Utilizing solar power to pump and treat water from a local source is just one way that Water Mission ensures the sustainability of safe water projects.

One Water Mission solar-powered pumping solution is providing safe water to refugees in the Ayilo settlement camp in Uganda. When violence broke out in South Sudan, tens of thousands of people fled into neighboring

Uganda for safety. With support from UNICEF, Water Mission Uganda installed a solar-powered water treatment system, providing approximately 5,000 refugees with safe drinking water.

To date, Water Mission has installed over 800 solar-powered pumping solutions in communities around the world and utilized over 800,000 watts of solar power.

As one young mother in the camp said regarding the system, “No more physical labor to prime the pump! No more walking far distances to look for water. God has finally remembered us as He said!”

In locations like Uganda where solar energy is available and reliable throughout the year, adoption of solar systems translates to long-term cost savings and greater reliability and sustainability. It also translates to allowing people in refugee settlements like Ayilo to have safe water for life.



INNOVATION IN ACTION



INDONESIA



NORTH CHARLESTON, S.C.



TANZANIA



PERU



NEPAL



HONDURAS

PARTNERS & INVESTORS



FOOD FOR THE POOR
PROJECT COMMISSIONING
VIA LIMONADE, HAITI

Water Mission was blessed with an outpouring of support in 2015 from non-governmental organizations (NGOs), corporations, foundations, churches, other ministries, and individuals who joined us in our efforts to create safe water solutions.

International development organizations such as Food for the Poor, Rotary, and UNICEF expanded their support for Water Mission in 2015, and new relationships were established with the World Bank and UNHCR (United Nations High Commissioner for Refugees).



HAITI



TANZANIA



PERU

FOOD FOR THE POOR

Food for the Poor (FFP) provides food, housing, and emergency relief to the poor of the Caribbean and Latin America. Through a partnership with Water Mission, FFP is also providing safe water. The relationship was solidified during the Haiti earthquake relief effort in 2010 and has resulted in a growing number of safe water projects in Haiti and Honduras.

In 2015, the partnership resulted in 10 new projects in Honduras and 17 in Haiti. One community transformed through the relationship with FFP is Via Limonade, Haiti (above and

"Thank you for being here. Thank you for being the people who make this all a reality."

Via Limonade Commissioning Ceremony Attendee

left). A few years ago, FFP began rebuilding homes in this community, and in 2015 they partnered with Water Mission to provide access to safe water. Prior to the installation, community members relied on a polluted river over a kilometer away as their only source of water. Now residents of Via Limonade have a two-minute walk to clean, safe water.

UNICEF & UNHCR

Over the last several years, Water Mission has seen opportunities to partner with organizations such as UNICEF and UNHCR to implement safe water solutions for a growing number of Internally Displaced People (IDP) and refugees. Dating back to 2013, Water Mission solutions have touched the lives of approximately 200,000 IDPs and refugees.

In 2015, Water Mission Malawi responded at the request of UNICEF Malawi to the emergency situation following record flooding in January. Water Mission installed solar-powered solutions in 17 impacted communities. (See page 7.)

Water Mission Tanzania signed an agreement with UNICEF Tanzania for work in the Nyarugusu Refugee camp. Our engineers worked alongside UNICEF, UNHCR, and MSF/Doctors Without Borders to design and install one of the largest water treatment systems we have ever implemented. (See page 6.)

"Refugees were shocked to see Water Mission staff filling up bottles at the same tap stands they were using."

Brian Graham, Water Mission Engineer

ROTARY

Through support from Rotary clubs in 2015, Water Mission implemented one safe water project in Honduras, three in Haiti, one in Tanzania, and four in Peru. Also in Peru, 350 households were provided access to sanitation through Rotary grants.

"Our children play like any other children and can now develop as God intended."

Canizal Safe Water Recipient

One community in Peru – Canizal – has been especially impacted by Rotary involvement. A Rotary-funded safe water project was commissioned in Canizal in September 2014 (above), providing safe water for all 150 households in the community. The local safe water committee is well-organized and securing local office space in order to focus on expanding the project to surrounding communities.

In response to the community engagement, Water Mission partnered with additional Rotary clubs on a follow-up project, providing Healthy Latrine™ pour flush toilets for each household and the local school. This sanitation project was commissioned in May 2015.

EDUCATION AND ADVOCACY

Water Mission strives to educate the public about the global water crisis. This is accomplished through events and educational programs designed to raise awareness.

WALK FOR WATER

The Walk for Water is a fundraising and awareness initiative of Water Mission. This flagship event is held in downtown Charleston each year, drawing thousands of participants from across the state of South Carolina. Inspired by the burden that millions of women and children bear each day walking miles to collect unsafe water, participants carry buckets, filling them halfway through the 3.5 mile walk. In 2015, the ninth annual Walk for Water drew more than 4,400 participants who collectively raised over \$290,000.

The 9th Annual Walk for Water held on March 21st broke records from the previous eight years with more than 4,400 participants.

An additional 25 walks were held around the world in 2015 to raise awareness about the global water crisis, with over 1,500 participants. Visit walkforwatermission.org for information about upcoming Walk for Water events.

EDUCATORS THINK TANK

Formed in 2011, Water Mission’s Educators Think Tank is a volunteer group led by active and retired teachers. The group’s purpose is to develop educational materials, tools, and projects that will help children and youth learn about water, its importance to life and health, and its scarcity worldwide. These volunteers work to help the younger generation understand larger world issues and inspire action. Visit lessonsinabucket.org to learn more.

VOLUNTEERS

Volunteers are the backbone of Water Mission. In 2015, more than 500 volunteers donated their time and energy to serve our organization. These volunteer hours were spent assembling and testing water treatment equipment, loading containers, working at the front desk, preparing meals, helping with special events, giving tours, supporting in-country staff, and so much more. This year alone, Water Mission volunteers dedicated more than 23,000 hours of service.

OVER 23,000 Volunteer hours served in 2015



**FOR I WAS
HUNGRY AND
YOU GAVE ME
FOOD; I WAS
THIRSTY AND
YOU GAVE
ME DRINK.**

MATTHEW 25:35



FINANCIAL SUMMARY

Comparing Fiscal Year 2015 (October 1, 2014–September 30, 2015) to Fiscal Year 2014 (October 1, 2013–September 30, 2014)

All numbers in 000's

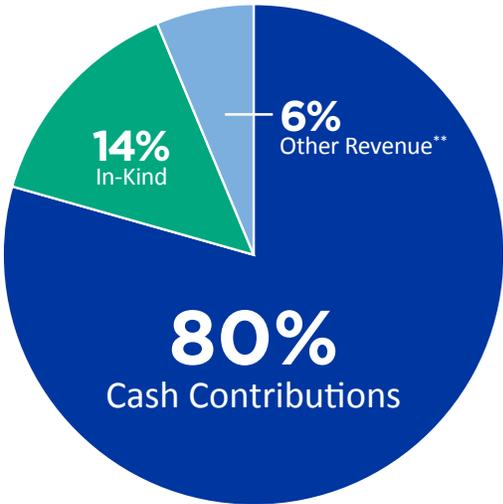
Ministry Support & Revenue	FY 2015	FY 2014
Contributions	9,474	8,030
In-Kind	1,706	1,390
Other Revenue**	751	585
Total	\$11,931	\$10,005
Expenses		
	FY 2015	FY 2014
Program	10,994	8,355*
Management & General	646	525
Fundraising	1,029	994
Total	\$12,669	\$9,874
Change in Net Assets before Translation Adjustment	(738)	131
Translation Adjustment	(598)	(124)
Change in Net Assets	(1,336)	7*
Net Assets, Beginning of Year	10,145	10,138
Net Assets, End of Year	\$8,809	\$10,145*

Assets	FY 2015	FY 2014
Current Assets		
Cash and Equivalent	4,184	4,969
Contributions Receivable	196	408
Inventory	3,172	3,200
Other Current Assets	462	480
Total Current Assets	8,014	9,057
Property & Equipment	1,146	1,418*
Total Assets	\$9,160	\$10,475

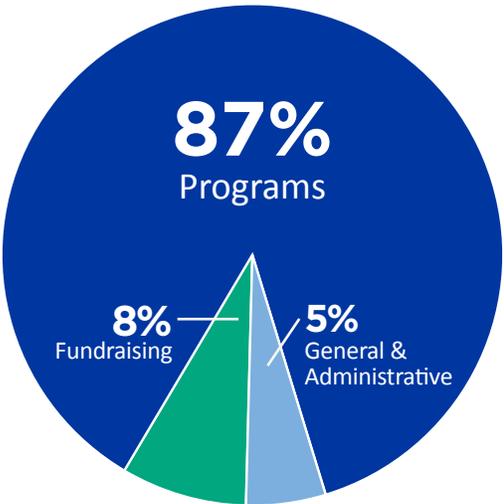
Liabilities & Net Assets	FY 2015	FY 2014
Accounts Payable	166	132
Accrued Expenses	185	198
Net Assets	8,809	10,145*
Total Liabilities & Net Assets	\$9,160	\$10,475*

* In Fiscal Year 2015, Water Mission determined that certain purchases of property and equipment of an affiliate were expensed rather than capitalized when purchased. Accordingly, adjustments have been made to the statement of financial position.
 ** Special events, sales, interest, etc.

2015 Income



2015 Expenses



Charity Navigator has awarded Water Mission their top rating nine years in a row, a distinction shared by only one percent of charities rated by the organization.

Please consider pledging through our Combined Federal Campaign number: 11001





MINISTRY LEADERS

Board of Directors

George Greene III, PE, PhD
CEO and Co-founder

Molly Greene
Chairman, Co-founder

Steve Cox
*Managing Director
FedEx Express*

Carl Ehmann, MD, FACP
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*VP of Donor Ministries
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Bradford Marshall
*Active Member of
Charleston Community*

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*President
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Rusty Smith
*President and Chairman
CAS Pack Corporation (ret.)*

Bobby Medlin
*Loan Officer
Suntrust Mortgage*

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Molly Greene
Chairman of the Board, Co-founder

George Greene IV, PE
President and Chief Operating Officer

Rogers Hook, PE
*Vice President of Volunteer and
Investor Partnerships*

Seth Womble, PE
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Bernard Drackwicz
Vice President of Finance

Robert Hinkle
Human Resources Director



Water Mission is a non-profit Christian engineering organization that designs, builds, and implements safe water, sanitation, and hygiene (WASH) solutions for people in developing countries and disaster areas. Since 2001, Water Mission has used innovative technology and engineering expertise to provide access to safe water for more than 3 million people in 52 countries. Water Mission has over 200 staff members working around the world in permanent country programs located in Africa, Asia, North, South and Central America, and the Caribbean.



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